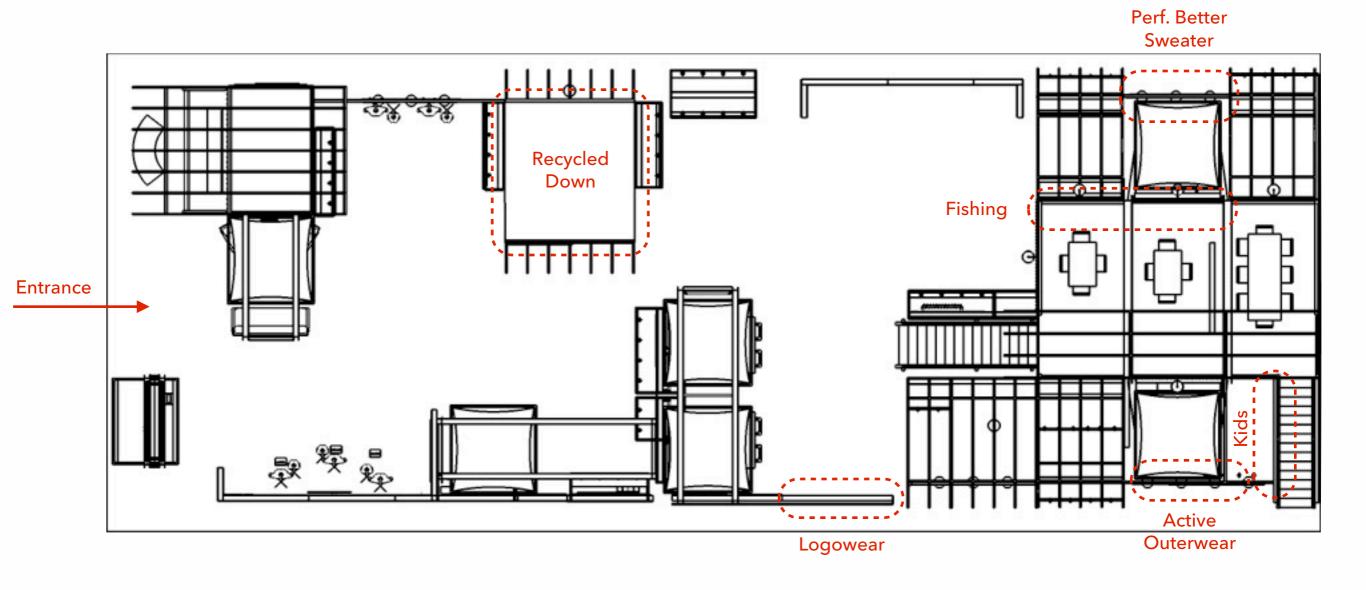


F16 - OR - SPORTSWEAR

DESIGN INTENT V.3

12. 30. 15



patagonia° PLAN VIEW F16 - OR - SPORTSWEAR 12. 30. 15 2

RD IMAGE 1 printed MDF 72"W x 72"H

RD HEADER die cut approx. 36"W x 15"H

RD COPY 1

fal conboard

RD IMAGE 2 printed MDF 48"W x 48"H

BIVY DOWN HEADER

die-cut

RD COPY 2 die cut vinyl 25"W x 14"H

RD IMAGE 3

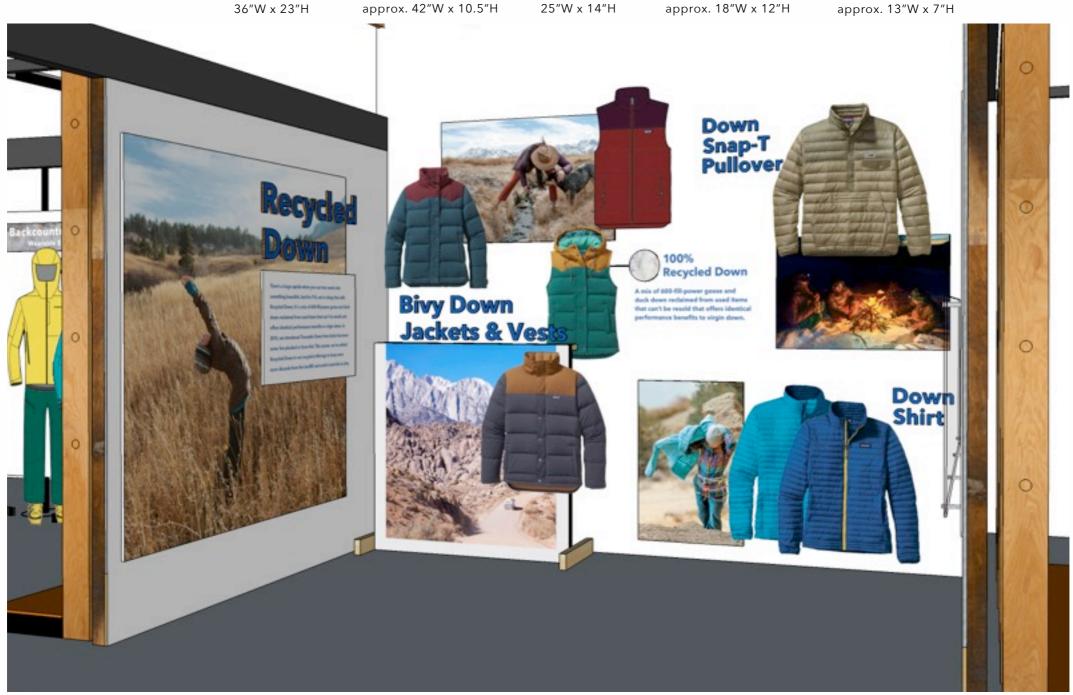
 ${\sf falconboard}$

42"W x 28"H

RD IMAGE 4 printed MDF 24"W x 36"H RD IMAGE 5 printed MDF 36"W x 24"H

DOWN SNAP-T HEADER die-cut approx. 18"W x 12"H

DOWN SHIRT HEADER die-cut approx. 13"W x 7"H



Recycled Down:

Three wall display with hero recycled pieces. Large image and intro on left wall. Center has product, dimensional header copy, large images, and recycled down call out with actual down in acrylic cylinder. Right wall has intro and timeline piece. Back wall (on next page) includes recycled process story.

patagonia 12.30.15 3 **RECYCLED DOWN** F16 - OR - SPORTSWEAR

TIMELINE HEADER die cut approx. 32"W x 10"H TIMELINE BACKGROUND printed MDF 88"'W x 58"H

TIMELINE COPY PANEL falconboard 30"W x 12"H TIMELINE printed acrylic on 3" standoffs 84"W x 30"H



Recycled Down (continued) - View 2

patagonia RECYCLED DOWN F16 - OR - SPORTSWEAR 12. 30. 15 4

PFT HEADER die cut approx 58"W x 3.5"H PFFT MAIN COPY die cut vinyl approx. 50"W x 6"H PFT LARGE IMAGES (4) falconboard 20"W x 20"H PFT SMALL IMAGES (6) falconboard 8"W x 6"H

F16 - OR - SPORTSWEAR

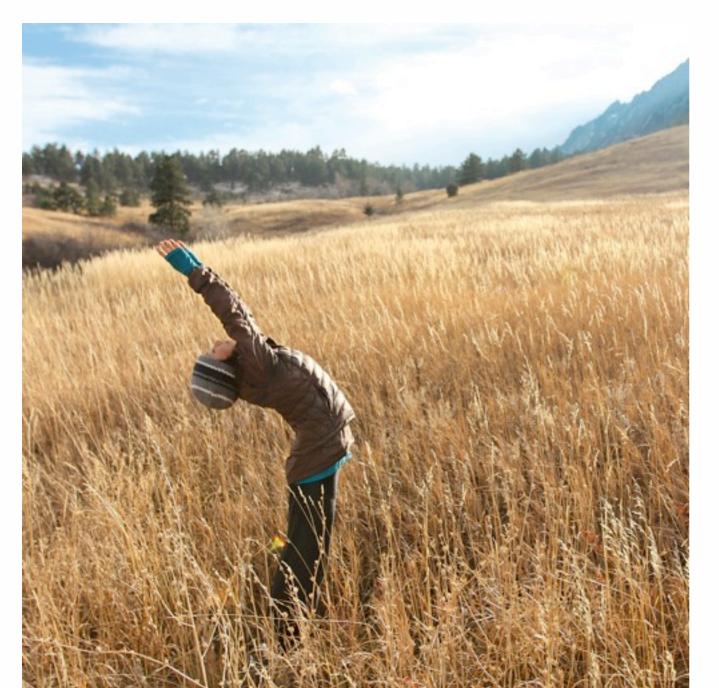
PFT COPY (4) falconboard 8"W x 6"H



Recycled Down (continued) - View 3: Steel panel with die cut header and photo/copy collage of the recycled down process.

patagonia

RD IMAGE 1 printed MDF 72"W x 72"H



trotter_s_0066

Photo Credit:



RD HEADER die cut approx. 36"W x 15"H

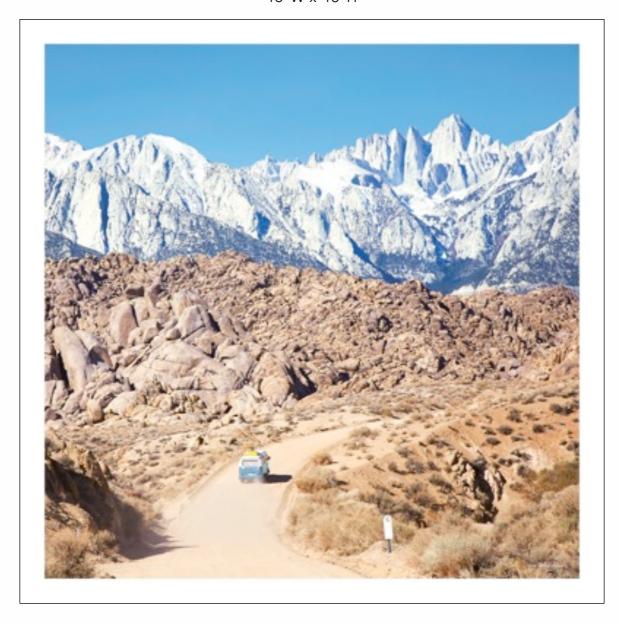
Recycled Down

RD COPY 1 falconboard 36"W x 23"H

There's a huge upside when you can turn waste into something beautiful. And for F16, we're doing that with Recycled Down. It's a mix of 600-fill-power goose and duck down reclaimed from used items that can't be resold and offers identical performance benefits to virgin down. In 2014, we introduced Traceable Down from birds that were never live-plucked or force-fed. This season, we've added Recycled Down to our recycled offerings to keep even more discards from the landfill and useful materials in play.

patagonia PHOTO CREDITS F16 - OR - SPORTSWEAR 12.30.15

RD IMAGE 2 printed MDF 48"W x 48"H



schneider_I_0099

Photo Credit:



patagonia° PHOTO CREDITS F16 - OR - SPORTSWEAR 12. 30. 15 7

RD IMAGE 3 falconboard 42"W x 28"H

RD IMAGE 4 printed MDF 24"W x 36"H

RD IMAGE 5 printed MDF 36"W x 24"H





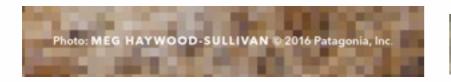


sullivan_meg_0010

moon_b_0997

 $marmsater_f_0545$









patagonia

PHOTO CREDITS

F16 - OR - SPORTSWEAR

12.30.15

8

BIVY DOWN HEADER die-cut approx. 42"W x 10.5"H

Bivy Down Jackets & Vests

RD COPY die cut vinyl 26"W x 15"H

100% Recycled Down

These quilted down jackets are made of durable wind- and water-resistant nylon canvas and insulated with 100% Recycled Down (600-fill-power duck & goose down reclaimed from down products).

DOWN SNAP-T HEADER die-cut approx. 18"W x 12"H

Down Snap-T Pullover

DOWN SHIRT HEADER die-cut approx. 13"W x 7"H



patagonia

COPY

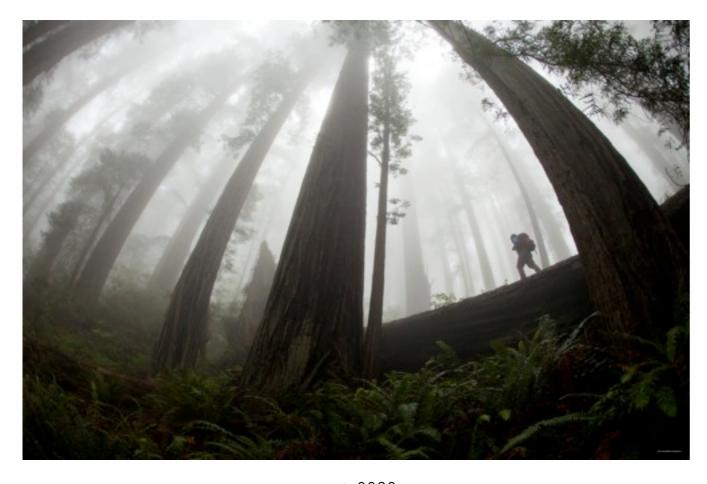
F16 - OR - SPORTSWEAR

12.30.15

9

TIMELINE HEADER die cut approx. 32"W x 10"H

TIMELINE BACKGROUND printed MDF 88"'W x 58"H



roemer_t_0020

Photo Credit:

Photo: TYLER ROEMER © 2016 Patagonia, Inc.

Our Latest Step Forward

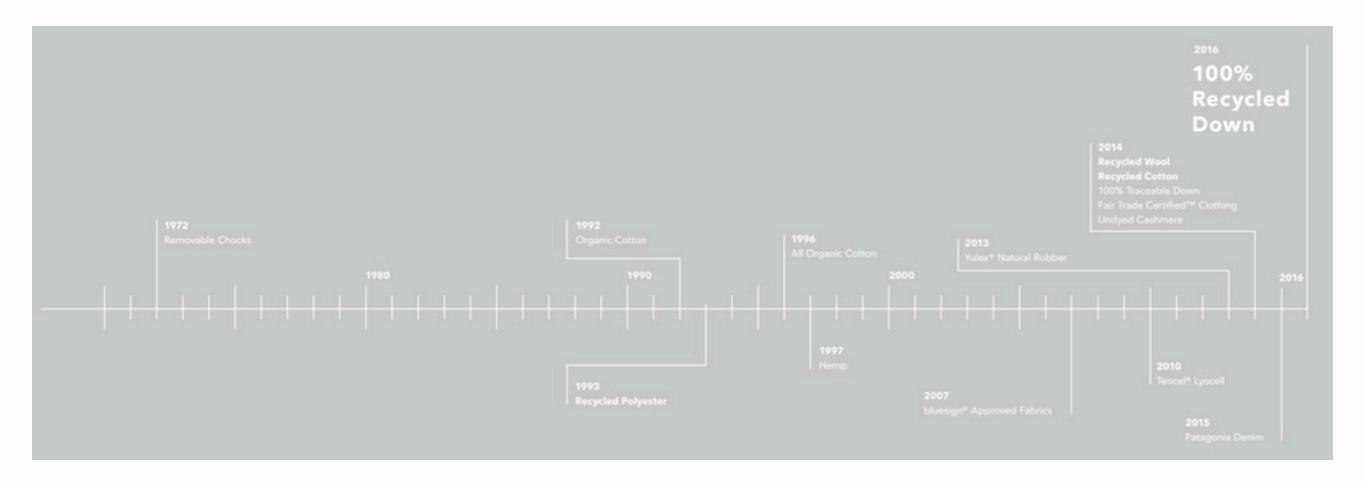
TIMELINE COPY PANEL falconboard 30"W x 12"H

Over the past 40 years, Patagonia* has led the industry in reducing the impacts of our products on the natural world. We made chocks that didn't damage the rock, shirts grown without synthetic pesticides or fertilizers and fleece out of soda bottles destined for the dump. Today we also make products from hemp, recycled wool, natural rubber and a whole lot more. Patagonia's is a journey that began with a single step. Recycled Down is our latest step forward.

patagonia

F16 - OR - SPORTSWEAR

TIMELINE printed acrylic on 3" standoffs $84\text{"W} \times 30\text{"H}$



NOTE:

White print on clear acrylic. Gray shown for readability only.

patagonia

PFT HEADER die cut approx 58"W x 3.5"H

Plucked From the Trash

PFFT MAIN COPY die cut vinyl approx. 50"W x 6"H

All of our down is tested both by the processor and the International Down and Feather Testing Laboratory to ensure 600-fill-power quality. Recycled content and chain of custody from the collector to the sewing factory are certified by the Control Union under the recycled claim standard (RCS). This season we are using Recycled Down to insulate 15 styles: 13 sportswear and 2 alpine.

NOTE:

White die-cut vinyl. Gray shown for readability only.

patagonia COPY F16 - OR - SPORTSWEAR **12.30.15 12**

PFT LARGE IMAGES (4) falconboard20"W x 20"H



davis_t_1775



davis_t_1788



davis_t_1768



davis_t_1756

Photo Credits:

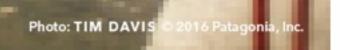


Photo: TIM DAVIS © 2016 Patagonia, Inc.



Photo: TIM DAVIS © 2016 Patagonia, Inc.



davis_t_1777



 $davis_t_1762$



PFT SMALL IMAGES (6) falconboard 8"W x 6"H



Photo: TIM DAVIS © 2016 Patagonia, Inc.











davis_t_1776



davis_t_1778



davis_t_1760



 $davis_t_1755$

patagoniaPHOTO CREDITSF16 - OR - SPORTSWEAR12. 30. 1514

1. Collection

Used cushions, comforters, pillows and other unsellable items stuffed with down and feathers are collected from all over Europe and shipped to a collector in France. Workers sort the items for quality, separating the premium down we use from the lower quality materials used in other industries.

© 2016 Patagonia, Inc.

2. Extraction

The items are cut open in the presence of a large vacuum, which sucks in the contents. The down is then mixed and sorted to our standards. Not only is all of it recycled, but all of the fabric is chopped up to make insulation for homes and cars.

© 2016 Patagonia, Inc.

3. Processing

The down is shipped from France to Hungary, where it's sorted again, washed, then dried at a temperature of 275 Fahrenheit, which sanitizes it. This the same cleaning process used for virgin down. Next, the recycled down is blended to ensure a rating of at least 600-fill-power. It's placed in green plastic bags to help identify it as recycled, then shipped to cut and sew factories in Asia that make Patagonia* down products.

© 2016 Patagonia, Inc.

4. Sewing

Our recycled down arrives at the factories, where it's segregated from virgin down. Then it's sewn into products.

© 2016 Patagonia, Inc.

patagonia COPY F16 - OR - SPORTSWEAR **12.30.15 15**